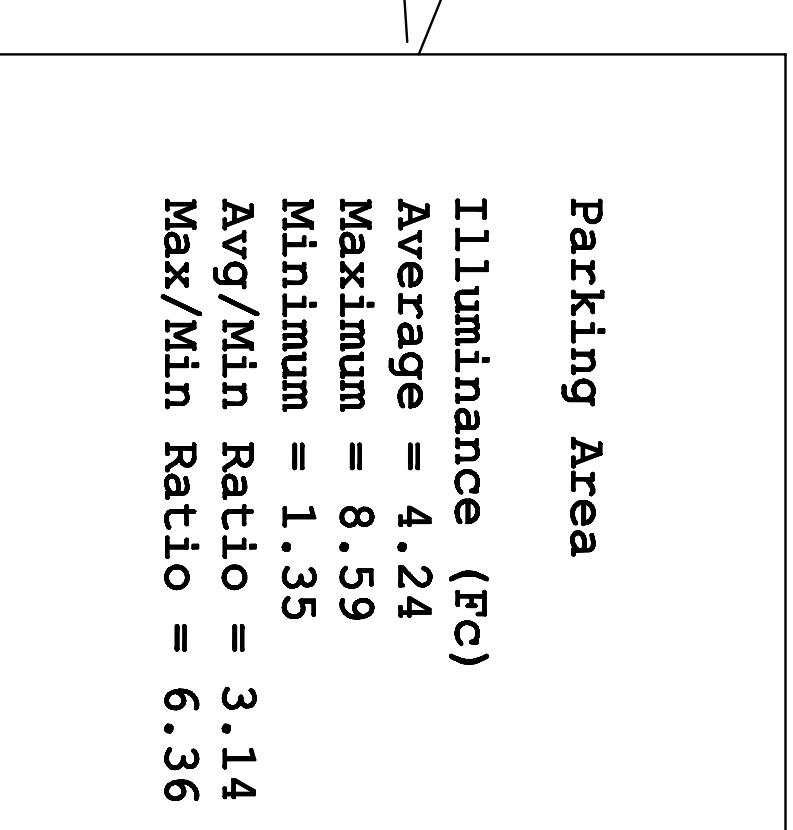


| <b>GARDCO</b>  |            | <b>PHILIPS</b>              |                               |                    |                |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
|--|------------|-----------------------------|-------------------------------|--------------------|----------------|--------------------|--------------------|--------------|---|---|----|-------------------------------|-----------|-------|---|---|----|-------------------------------|--------------|-------|--------------|------------|------------|------------|----------------|----------------|--------------|-------------|--------------|------|------|------|------|------|-----|----|
|  |            | Applications Department     |                               |                    |                |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
|  |            | 1611 Clovis Barker Rd.      |                               |                    |                |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
|  |            | San Marcos, TX 78666        |                               |                    |                |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
|  |            | Phone: 512-753-1000         |                               |                    |                |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
|  |            | Fax: 512-753-1241           |                               |                    |                |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
|  |            | Email: app@sitelighting.com |                               |                    |                |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
| <p>Project: Schlotzsky's</p> <p>Project # 446-9063</p> <p>Specifier:</p> <p>Agent: Chris Myers – Lighting Associates</p> <p>Calculations By: Andrew Grimmer – Philips Gardco</p> <p>Date: July 12, 2010</p> <p>Scale: 1 : 1</p> <p>Filename: T:\Private\Projects\2010\LightingAssoc#446\Schlotzsky's#446-9063\446-9063.A3I</p> <p>Photometric data used is based on established IES procedures and published lamp ratings.<br/>Pt. x pt. values shown are horizontal illuminance at grade (single-plane), in footcandles.<br/>The LUF is based on lamp manufacturer's published mean lumen ratings.</p> <p>Field performance will depend on actual lamp, ballast, electrical, and site characteristics.</p> <p>Luminaire height shown is approximate overall mounting height above finished grade. (U.N.C.)</p> <p>* TWIN arrangement luminaires require field-rotation of the optics.</p>   |            |                             |                               |                    |                |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
| <p><b>Luminaire Schedule</b></p> <p><b>Project: Schlotzskys</b></p> <table border="1"> <thead> <tr> <th><b>Symbol</b></th> <th><b>Qty</b></th> <th><b>Label</b></th> <th><b>Description</b></th> <th><b>Arrangement</b></th> <th><b>Lumen</b></th> </tr> </thead> <tbody> <tr> <td>&lt;  &gt;</td> <td>3</td> <td>SA</td> <td>Ecco ECL18-2-3B-400PSM# 0 30'</td> <td>BACK-BACK</td> <td>40000</td> </tr> <tr> <td>T </td> <td>1</td> <td>SB</td> <td>Ecco ECL18-2-3B-400PSM# 0 30'</td> <td>TWIN ROTATED</td> <td>40000</td> </tr> </tbody> </table> <p><b>Statistical Area Summary</b></p> <p><b>Project: Schlotzskys</b></p> <table border="1"> <thead> <tr> <th><b>Label</b></th> <th><b>Avg</b></th> <th><b>Max</b></th> <th><b>Min</b></th> <th><b>Avg/Min</b></th> <th><b>Max/Min</b></th> <th><b># Pcs</b></th> <th><b>Unit</b></th> </tr> </thead> <tbody> <tr> <td>Parking Area</td> <td>4.24</td> <td>8.59</td> <td>1.35</td> <td>3.14</td> <td>6.36</td> <td>213</td> <td>PC</td> </tr> </tbody> </table> |            |                             | <b>Symbol</b>                 | <b>Qty</b>         | <b>Label</b>   | <b>Description</b> | <b>Arrangement</b> | <b>Lumen</b> | <  > | 3 | SA | Ecco ECL18-2-3B-400PSM# 0 30' | BACK-BACK | 40000 | T  | 1 | SB | Ecco ECL18-2-3B-400PSM# 0 30' | TWIN ROTATED | 40000 | <b>Label</b> | <b>Avg</b> | <b>Max</b> | <b>Min</b> | <b>Avg/Min</b> | <b>Max/Min</b> | <b># Pcs</b> | <b>Unit</b> | Parking Area | 4.24 | 8.59 | 1.35 | 3.14 | 6.36 | 213 | PC |
| <b>Symbol</b>  | <b>Qty</b> | <b>Label</b>                | <b>Description</b>            | <b>Arrangement</b> | <b>Lumen</b>   |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
| <  >  | 3          | SA                          | Ecco ECL18-2-3B-400PSM# 0 30' | BACK-BACK          | 40000          |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
| T   | 1          | SB                          | Ecco ECL18-2-3B-400PSM# 0 30' | TWIN ROTATED       | 40000          |                    |                    |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
| <b>Label</b>   | <b>Avg</b> | <b>Max</b>                  | <b>Min</b>                    | <b>Avg/Min</b>     | <b>Max/Min</b> | <b># Pcs</b>       | <b>Unit</b>        |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |
| Parking Area   | 4.24       | 8.59                        | 1.35                          | 3.14               | 6.36           | 213                | PC                 |              |   |   |    |                               |           |       |   |   |    |                               |              |       |              |            |            |            |                |                |              |             |              |      |      |      |      |      |     |    |



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Date 05-26-2010

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